

10 November 2021 10:00 - 11:00 GMT (Dublin, London) 11:00 - 12:00 CET (Zurich, Frankfurt)

Webcast LINK

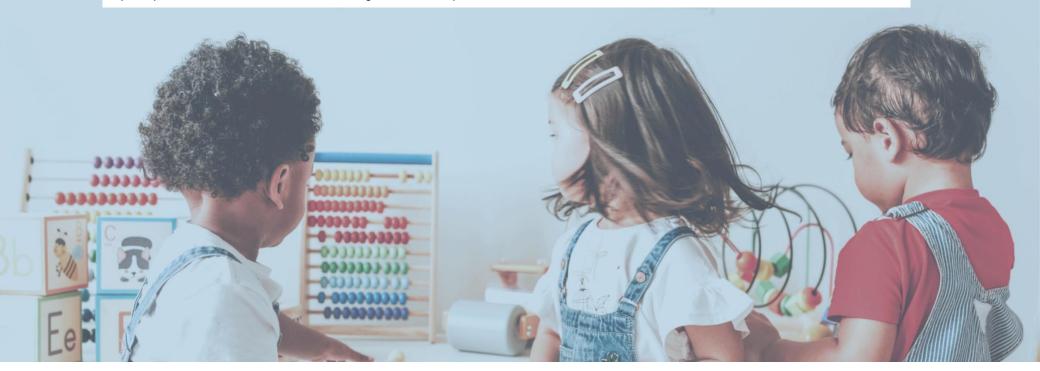
+44 207 107 06 13 (from the UK)

+41 58 310 50 00 (from Continental Europe)

All lines will be open 10 minutes prior to the beginning of the conference call.

# Princess Private Equity Holding Limited

Update presentation: NAV based on unaudited figures as of 30 September 2021



**Private Equity** 

# **Princess Private Equity Holding Limited**



# Investment strategy

- Thematic investing: identification of transformative trends across sectors; investing into attractive companies with clear development potential
- Build leading companies through platform building and business transformation
- ESG factors fully-integrated in investment process to drive value creation and mitigate risk



# Deep resources

- Managed by Partners Group, a leading global private markets firm, which has **invested USD 77 billion**<sup>1</sup> **in private equity across market cycles**
- >150 direct private equity professionals, supported by a global network of >350 industry experts and operating directors with deep industry expertise to help transform portfolio companies

# Attractive

performance



- Objective to generate long-term capital growth and an attractive dividend yield:
  - NAV total return of 11.4% p.a. over last 10 years
  - Share price total return of 15.9% p.a. over last 10 years
- Dividend objective: 5% p.a. of opening NAV via semi-annual payments



# Managed by Partners Group, a global private markets investment manager

#### **DEDICATED TO PRIVATE MARKETS**

- USD 119 billion AUM¹: USD 59 billion in corporate equity and USD 60 billion in real assets / credit²
- >1,500 employees, 20 offices and >500 private markets investment professionals<sup>3</sup>

#### LONGSTANDING HISTORY OF RESPONSIBLE INVESTING

- Partners Group has been a UN PRI signatory since 2008
- A+ ratings in each of the last six years of the UN PRI's annual ESG benchmarking assessment for direct private equity and governance

#### **GLOBAL FOOTPRINT WITH LOCAL TEAMS**

# Toronto Denver New York Houston São Paulo





#### Partners Group's platform provides investors comprehensive access to global private markets

Source: Partners Group (2021). For illustrative purposes only. **1** Unaudited, inclusive of all Partners Group affiliates, as of 30 June 2021. **2** Real assets / financing includes Partners Group's asset under management relating to private real estate, private infrastructure and private debt as of 30 June 2021. **3** Team figures as of 30 September 2021.



# Table of contents

1	Key figures
2	Portfolio review
3	Portfolio activity
4	Summary
5	Appendix



# NAV and share price continue to perform positively

#### Performance

NAV total return: Q3 +2.6%; YTD +19.8%

Share price total return: Q3 +5.8%; YTD +16.2%

MSCI World: Q3 +2.3%; YTD +19.3%

# Portfolio activity

- Princess' portfolio continued to benefit from a supportive market environment:
  - Realizations of GlobalLogic and International Schools Partnership
  - New investments in Apex Logistics and Reedy Industries
- High level of portfolio activity has continued in Q4 with a number of realizations and new investments signed and in-closing

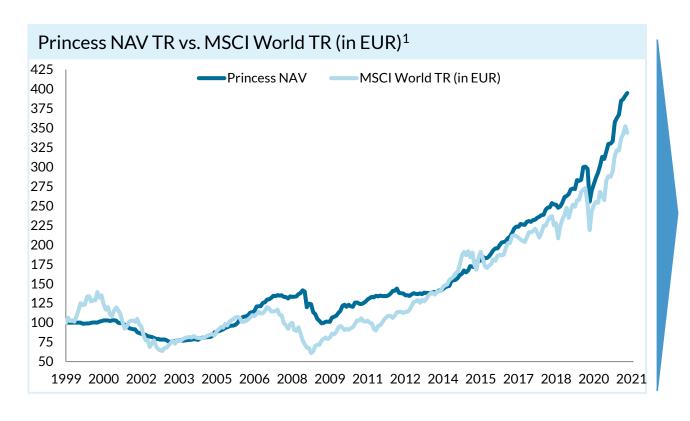
#### Dividend

- Second interim dividend of EUR 0.335 per share declared in October (ex div: 11 November 2021)
- 2021 total dividend of EUR 0.67 per share in line with the company's objective to distribute 5% of opening NAV

Past performance is not indicative of future results. For illustrative purposes only. Shares may be worth more or less than original cost when sold. Current performance may be lower or higher than performance shown. Share price return is based on EUR quote (Bloomberg: PEY LN). There is no assurance that similar investments will be made. There is no assurance that similar results will be achieved. Nothing herein should be relied upon as a promise or representation as to such future results. The inclusion of this index/benchmark is used for comparison purposes and should not be construed to mean that there will necessarily be a correlation between the fund/investment return and the index/benchmark. Source: Partners Group. 30 September 2021.



#### NAV and share price performance



#### Total return to 30 September 2021

In EUR	1 year	3 years	5 years
NAV	+26.2%	+55.8%	+94.6%
Share price	+36.5%	+48.3%	+110.0%
MSCI World	+30.4%	+45.1%	+84.5%

#### Relative performance versus MSCI World

In EUR	1 year	3 years	5 years
NAV	-4.2%	+10.7%	+10.1%
Share price	+6.1%	+3.2%	+25.5%

#### Long-term outperformance versus MSCI World

Past performance is not indicative of future results. For illustrative purposes only. There is no assurance that similar results will be achieved. As of 30 September 2021. Source for MSCI World TR (ticker NDDUWI) in EUR: Bloomberg. Investment return and the value of an investment will fluctuate. The inclusion of this index/benchmark is used for comparison purposes and should not be construed to mean that there will necessarily be a correlation between the fund / investment return and the index/benchmark. Shares may be worth more or less than original cost when sold. Current performance may be lower or higher than performance shown. Princess NAV figures are net of all fees. Princess NAV performance: since inception in May 1999. Share price return is based on EUR quote (Bloomberg: PEY LN).



# Discount development



#### Discount to NAV continues to contract

Past performance is not indicative of future results. For illustrative purposes only. Investment return and the principal value of an investment will fluctuate. Shares may be worth more or less than original cost when sold. Current performance may be lower or higher than performance shown. The inclusion of this index/benchmark is used for comparison purposes and should not be construed to mean that there will necessarily be a correlation between the fund/investment return and the index/benchmark. 1 Discount development since listing as of 1 November 2007, calculated on a weekly basis. Source for UK listed private equity ex-3i index discount: Datastream. Source for Princess discount: Morningstar, as of 5 November 2021.



# Key figures

Key figures in EUR	Key figures			Change
Rey ligures in LOR	30.09.2021	30.06.2021	31.12.2020	vs. 31.12.2020
Net asset value	1'081.4m	1'053.7m	923.3m	+19.8% <sup>1</sup>
NAV per share	15.64	15.24	13.35	+19.8% <sup>1</sup>
Investment level	88.0%	102.0%	97.8%	-9.8%
Cash	130.2m	10.6m	31.5m	+98.7m
Available credit line (total credit line)	80.0m (80.0m)	53.0m (80.0m)	80.0m (80.0m)	-
Unfunded commitments	121.1m	114.5m	106.6m	+14.4m

- Robust balance sheet position supports new investment activity and dividend payments
- Credit line fully repaid following receipt of proceeds from realizations
- EUR 76.6 million of "active" unfunded commitments anticipated to be called over next ~3 years (7.1% of NAV). The balance of unfunded commitments of EUR 44.5 million is to mature funds and is not anticipated to be called in full



# Table of contents

1	Key figures
2	Portfolio review
3	Portfolio activity
4	Summary
5	Appendix



PORTFOLIO REVIEW 10

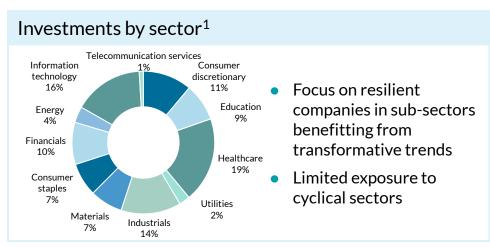
# Revaluations for ten largest portfolio companies in Q3 2021

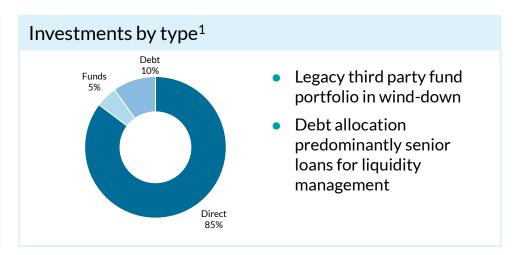
Name	Sector	Region	Q3 2021 reval. (%)	Q3 2021 reval. (EUR m)	% of NAV
KinderCare EDUCATION*	Consumer Discretionary	North America	26.4	13.1	4.6
FONCIA	Financials	Europe	-7.5	-3.7	4.5
AMEGA	Industrials	Europe	5.8	2.3	3.6
Distribution	Materials	North America	8.8	3.2	3.4
VISHAL MAA	Consumer Discretionary	Asia-Pacific	2.9	1.0	3.2
techem	Industrials	Europe	1.6	0.5	3.1
fermaca	Energy	Rest of World	-6.8	-2.2	3.0
PHARMA SERVICES	Health Care	North America	7.0	2.0	2.6
CIVICA Transforming the way you work	Information Technology	Europe	0.6	0.2	2.3
FORM	Materials	North America	27.6	6.7	2.2
Top ten investments				23.1	32.5

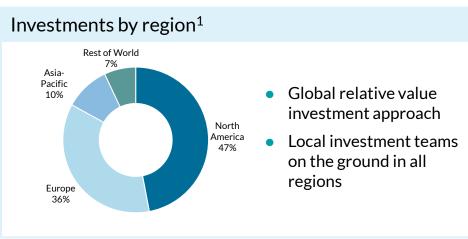


PORTFOLIO REVIEW 11

#### Diversified private equity portfolio with substantial allocation to resilient sectors











PORTFOLIO REVIEW 12

#### Portfolio metrics

#### Weighted average portfolio company metrics

#### Performance metrics

- 16.1% revenue growth over last 12 months (7.3 % Q2)
- 27.6% EBITDA growth over last 12 months (16.3 % Q2)
- EBITDA margin of 19.2% (20.6% Q2)

#### Valuation and debt metrics

- 15.4x EV/EBITDA (15.7x Q2)
- 5.6x net debt/EBITDA (5.7x Q2)
- 38.5% net debt/EV (34.9% Q2)
- Increase in revenue and EBITDA growth supported by improved trading at portfolio companies which had suffered disruption during the pandemic, mainly in the consumer sector
- Stable EBITDA margins at ~19%
- Sustainable capital structures comprising on average ~62% equity

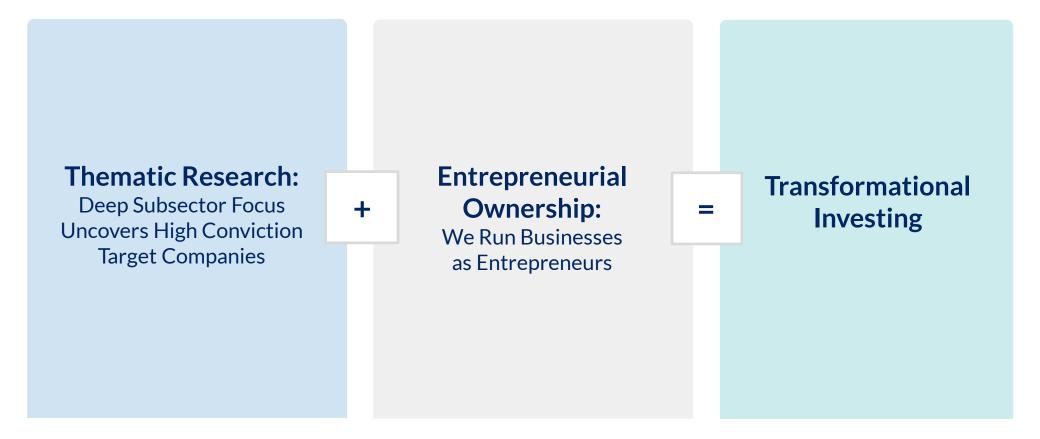


# Table of contents

1	Key figures
2	Portfolio review
3	Portfolio activity
4	Summary
5	Appendix



# **Transformational Investing**





# Invest in Companies Supported by Resilient Long-Term Global Trends

#### 3. Sustainability / Efficiency 1. Digitization 2. New Living **Technology Goods & Products Services** Health & Life Office of the CFO software Water Related Services Beauty and Personal Care Healthcare IT targeting SMBs<sup>1</sup> Food and Environment Governance, Risk & Pharmaceutical Specialty Chemicals Testing, Inspection and Speed-to-Market **Compliance Software** Certification Aftermarket Commercial Advanced Small Molecule DevOps Sustainable Agriculture **Repair Services** CDMOs<sup>2</sup> Idera, Inc. **Reedy ♦** Pharmathen

For illustrative purposes only. There is no assurance that similar investments will be made. **1** SMBs stand for Small and Medium businesses. **2** CDMOs stand for Contract Development and Manufacturing Organizations. Rationale: Investments shown are the latest examples of the respective sector themes above. Source: Partners Group (2021).



# Entrepreneurial Ownership uses a Consistent and Repeatable Value Creation Playbook

#### **Entrepreneurial Ownership Philosophy**



Build platforms to realize synergies and scale



**Grow organically** and increase productivity



Leverage highly engaged **Operating Directors** to help drive strategy and improve operations



Create positive impact for all stakeholders

#### **Our Value Creation Toolkit**

Pricing excellence



Digital transformation



Procurement / supply chain



ESG responsible investment



Global**Logic** 





Professionalize business

vermaat GlobalLogic New products / services







# Successful results



2-3x higher organic growth than global economy



Sustainable EBITDA growth in our portfolio



PEI Operational Excellence Awards for 4 consecutive years<sup>1</sup>



Our ESG strategy has been awarded an A+ score by UN PRI for 6 consecutive years

Past performance is not indicative of future results. For illustrative purposes only. There is no assurance that similar results will be achieved. 1 Private Equity International's Operational Excellence awards for VAT in 2017, Trimco in 2018, Aavas Financiers in 2019 & Vermaat in 2020. Private Equity International (PEI) award rankings are based on an annual survey of industry participants and are independent from Partners Group. The number of participants in each category is unknown. The PEI Media Awards are based on a 12 month period and are one of the industry's largest impartial awards which is voted entirely by readers. The resulting awards are totally independent; there is no sponsorship and no panel judges. PEI editors observe industry participants, related transactions, investor popularity and evaluate their own experience in dealing directly with firms to provide subscribers with 4 suggestions per category with the additional option for a write-in. For more information about the awards and results, please see www.privateequityinternational.com and <a href="https://www.perenews.com">www.perenews.com</a>. Source: Partners Group (2021).



### Investment update: International Schools Partnership

















- A leading international group of 'Schools of Choice' providing English or bi-lingual education to local children
- Founded in 2013 by Partners Group with an entrepreneurial vision of creating a leading K-12 schools group
- Grown from a start-up to the fifth largest K-12 school group globally in just seven years

 Educating 46,000+ students in 52 schools across 15 countries





























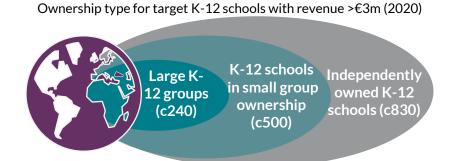
Past performance is not indicative of future results. For illustrative purposes only. There is no assurance that similar investments will be made or that similar returns will be achieved. Rationale: International Schools Partnership is Partners Group's most entrepreneurial buy-and-build platform strategy. Source: Partners Group (2021).



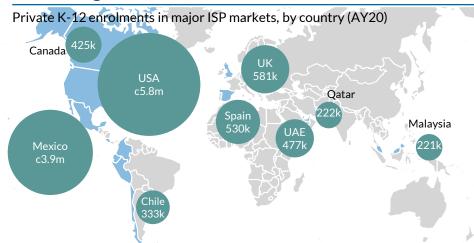
# Thematic Sourcing: K-12 schools market

#### Fragmented K-12 schools market

- Private education, and in particular Bilingual or English education, is a large and growing market
- Significant scope for consolidation given the size and fragmentation of the market



#### Increasing demand for Private education with favourable macro trends



- Growing middle class populations in urban centres
- Rising affordability of private K-12 education
- Parental demand for higher quality educational offering

Past performance is not indicative of future results. For illustrative purposes only. There is no assurance that similar investments will be made or that similar returns will be achieved. Rationale: International Schools Partnership is Partners Group's most entrepreneurial buy-and-build platform strategy. Source: Partners Group (2021).



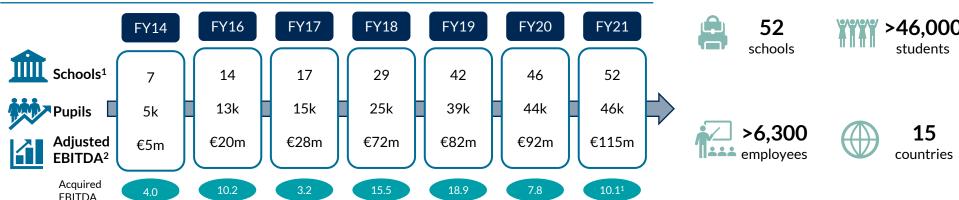
#### Value Creation: International Schools Partnership

- Platform building global platform of 52 schools through M&A and greenfield development
- Increased capacity through expanding existing schools and improving facilities to create incremental capacity for >5,500 students
- Invested in the Learning team to deliver a high quality learning offer with resources at the group, regional, and school level
- **Invested in digital infrastructure** and developed a proprietary online platform, *The Learning Hub,* for teacher development and best practice sharing





#### Growth through platform-building



Past performance is not indicative of future results. For illustrative purposes only. There is no assurance that similar investments will be made or that similar returns will be achieved. There is no assurance that targets will be achieved. Schools count includes acquired and greenfield builds. EBITDA shown is adjusted to exclude (i) the negative contribution of early-stage greenfield schools and (ii) central and regional overhead costs. Rationale: International Schools Partnership is Partners Group's most entrepreneurial buy-and-build platform strategy. Source: Partners Group (2021).



# Realization activity in Q3 2021

Investment	Investment year	Realization	Description	Amount (EURm)
International <sup>®</sup> Schools Partnership	2013	Partial	Leading international group of K-12 schools	121.3
Global <b>Logic</b> *	2018	Full	Leader in digital engineering services	108.0
Education Publisher 2	2013	Full	Provider of high-quality educational materials and learning solutions for students, instructors and institutions	8.6
			Other	6.0
			Legacy fund and debt investments	23.1
Total				267.0

Partners Group
REALIZING POTENTIAL IN PRIVATE MARKETS

# Investment activity in Q3 2021

Investment	Country	Sector	Description	Amount invested (EURm)
International® Schools Partnership	UK	Education	Re-investment in leading international group of K-12 schools	13.3
Apexlogistics	China	Consumer discretionary	Globally integrated logistics solutions provider	7.7
Reedy	USA	Industrials	Provider of commercial heating, ventilation, and air conditioning services	6.6
Senior loans			Temporary investment in floating rate senior loans for liquidity management purposes	75.0
			Other	2.4
Total				105.0

#### Highly selective investment activity focused on resilient companies



#### New investment: Reedy Industries

#### Company overview





#### Lead investment

Established provider of aftermarket commercial HVAC maintenance, repair and replacement services

Geography North America Industry Industrials Headquarters Chicago, USA

Entry date: September 2021

#### Investment criteria

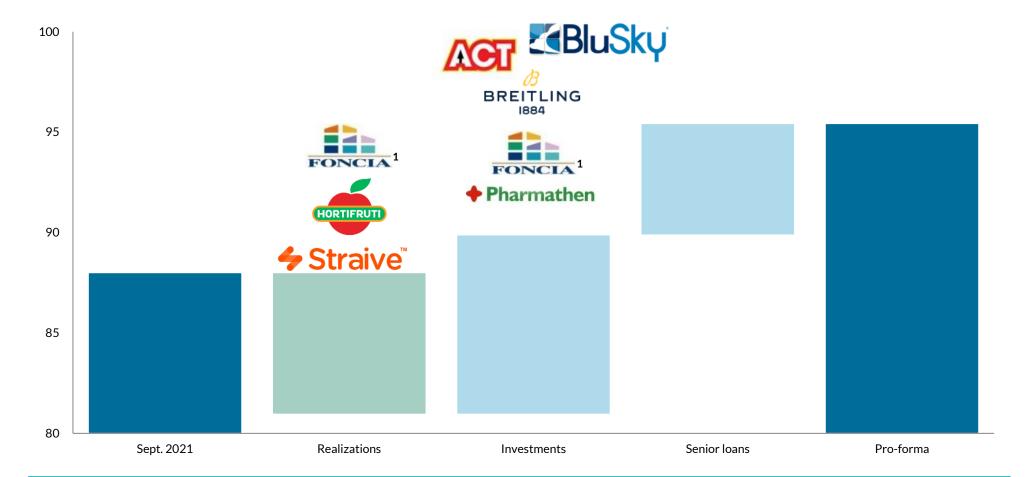
- Market leader in a growing market underpinned by stable demand for services into a large installed base
- **Proven acquisition & integration capabilities** in a large, highly fragmented market that is in the early stages of consolidation
- Tangible benefits to scale and density through route-optimization, technician productivity, response times and technical expertise
- Favorable market tailwinds, given heightened focus on indoor air quality driven by COVID, support continued organic growth

#### Value creation

- Strengthen competitive advantage through M&A in a market primarily comprising regional and mom & pop players
- Accelerate organic growth through cross-selling, customer acquisition, strategic accounts, branding and pricing strategy
- **Build best-in-class technical expertise** through implementation of technician recruiting and training programs
- Optimize benefits of density by improving technician utilization and implementing fleet management solutions



# Post quarter-end portfolio activity

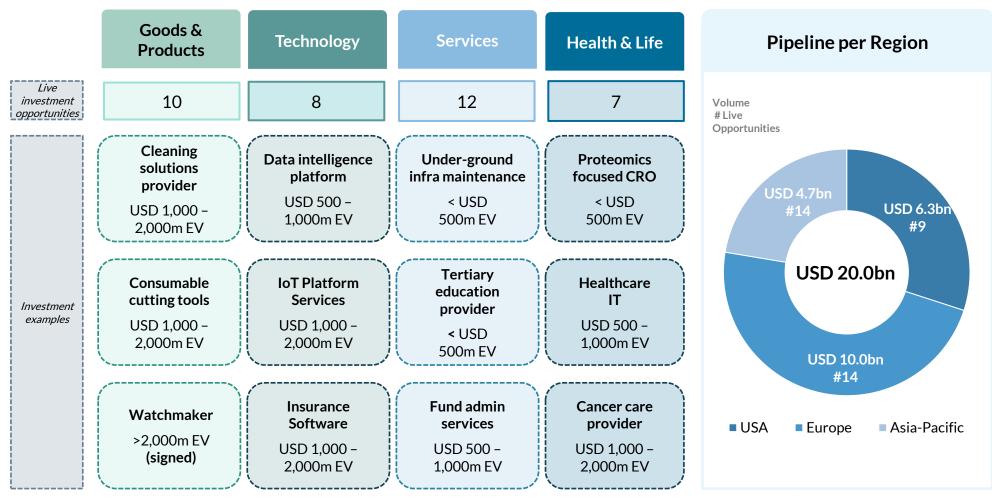


#### Investment level increases to 95% on a pro-forma basis

Past performance is not indicative of future results. For illustrative purposes only. There is no assurance that similar investments will be made or similar returns will be achieved. Actual performance may vary. Figures are gross of management fee and performance fees. 1 Proceeds from the realization of the initial investment in Foncia and the subsequent re-investment as part of the transaction to expand Foncia's shareholder base are shown on a gross basis. Rationale: investments shown represent most recent portfolio activity. Source: Partners Group (November 2021).



# Near-term pipeline (c. 6 months) focused on resilient sectors and growing businesses



For illustrative purposes only. Transactions are in Partners Group's near-term pipeline for the next 6 months, as of September 2021 and may not close. Please note this list excludes a number of transactions behind Chinese Walls. There is no assurance that targets will be achieved. There is no assurance that similar investments will be made. Source: Partners Group (2021).



# Table of contents

1	Key figures
2	Portfolio review
3	Portfolio activity
4	Summary
5	Appendix



**SUMMARY** 26

#### Summary





- Thematic investment approach to identify companies benefitting from transformative trends; investing into attractive companies with clear development potential
- Build leading companies through platform building and business transformation
- **ESG factors fully-integrated** in investment process to drive value creation and mitigate risk

#### Deep resources

strategy



- Managed by Partners Group, a leading global private markets firm, which has **invested USD 77 billion**<sup>1</sup> in private equity across market cycles
- >150 direct private equity professionals, supported by a global network of >350 industry experts and operating directors with deep industry expertise to help transform portfolio companies

#### **Attractive** portfolio



- Diversified global private equity portfolio providing exposure to thematic growth trends
- Well-balanced across investments in value creation mode, and mature investments where we seek to crystallize value in the ongoing supportive exit environment
- Attractive near-term investment pipeline across regions and sectors supports redeployment of capital to drive future NAV growth



# Table of contents

1	Key figures
2	Portfolio review
3	Portfolio activity
4	Summary
5	Appendix



# Key features of Princess

Structure	Guernsey company		
Listing	London Stock Exchange (main market, premium segment)		
Trading information (Euro Quote)	<ul><li>Ticker: London: PEY</li><li>Bloomberg: London: PEY LN</li></ul>	<ul><li>ISIN: London: GG00B28C2R28</li><li>WKN: London: A0LBRL</li></ul>	
Trading information (Sterling Quote)	<ul><li>Ticker: London: PEYS</li><li>Bloomberg: London: PEYS LN</li></ul>	<ul><li>ISIN: London: GG00B28C2R28</li><li>WKN: London: BF012D4</li></ul>	
Investment strategy	Aim to invest up to 100% of its capital in private equity and private debt direct investments		
Dividend policy	The Company intends to distribute 5% of opening net asset value, via semi-annual payments		
Board of Directors	<ul> <li>Richard Battey (Chairman)</li> <li>Steve Le Page (Chairman of Audit Committee)</li> <li>Fionnuala Carvill</li> </ul>	<ul><li>Felix Haldner</li><li>Henning von der Forst</li><li>Merise Wheatley</li></ul>	
Joint Corporate Brokers	<ul><li>JP Morgan Cazenove</li><li>Numis Securities</li></ul>		
Investment Manager	Partners Group AG		
Management fee	• 1.5% p.a. <sup>1</sup>		
Incentive fee	<ul> <li>No incentive fee on primary investments</li> <li>10% incentive fee per secondary investment over a hurdle of 8% p.a.</li> <li>15% incentive fee per direct investment over a hurdle of 8% p.a.</li> </ul>		



## Credit facility key terms

#### Size and tenure

- EUR 80 million senior revolving multi-currency credit facility
- Maturity on 13 December 2024
- Credit facility arranged by Lloyds Bank plc
- Interest on drawn amounts charged at LIBOR +2.95% for LTV <15% or + 3.25% per annum for LTV >15%
- Interest on undrawn amounts charged at 0.90% per annum

#### Key covenants

- Loan to value: 25%
- Minimum NAV: EUR 350 million

The credit facility provides Princess with long-term flexibility to balance short-term funding needs



# Overview of largest portfolio companies (1)

Investment	Country	Investment year	Sector	Investment description	% of NAV
KinderCare EDUCATION"	USA	2015	Consumer Discretionary	KinderCare is the largest for-profit provider of early childhood education in the US and the parent company of KinderCare Learning Centers, as well as the brands Children's Creative Learning Centers and Champions.	4.6
FONCIA	France	2011	Financials	<b>Foncia</b> is a France-based company that offers residential property management and real estate services. The company has a network of more than 600 branches located throughout France, Switzerland, Germany and Belgium.	4.5
AMEGA	Netherlands	2018	Industrials	AMMEGA is the parent company for the joint operations of Ammeraal Beltech and Megadyne, the global leader in mission critical industrial power transmission and lightweight process and conveyor belting.	3.6
Distribution	USA	2018	Materials	<b>SRS Distribution</b> is a United States-based company, which manufactures roofing products. The Company provides residential and commercial roofing designs to roofing and building contractors.	3.4
VISHAL MEGA	India	2018	Consumer Discretionary	Vishal Mega Mart is the franchisor and wholesale supplier for a network of more than 350 stores across India, targeting lower middle income customers with a focus on Tier 2/3/4 cities.	3.2
Top 5 largest direct investments					



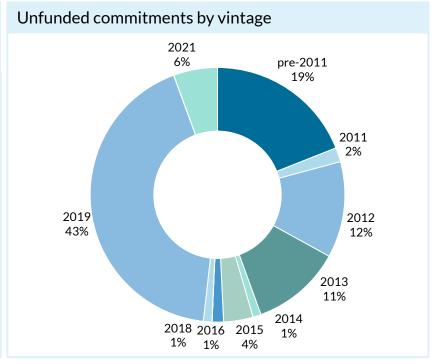
# Overview of largest portfolio companies (2)

Investment	Country	Investment year	Sector	Investment description	% of NAV
techem	Germany	2017	Industrials	<b>Techem</b> is one of the global provider of energy submetering services with operations in more than 20 countries and with a leading position in Germany, the largest cost allocation market globally.	3.1
fermaca	Mexico	2014	Energy	Fermaca is a leading operator of gas infrastructure in Mexico, which develops, constructs, owns and operates natural gas pipelines and other related energy assets. Fermaca's customers include Mexico's state-owned electric utility and other large energy companies.	3.0
PHARMA SERVICES	USA	2016	Health Care	PCI is a leading global provider of outsourced pharmaceutical services offering a full-service integrated platform throughout the pharmaceutical supply chain. The company operates 16 facilities across six sites in North America, and Europe.	2.6
CIVICA Transforming the way you work	UK	2013	Information Technology	<b>Civica</b> is a leading UK-based provider of business-critical software, digital solutions and outsourcing services. The company has a highly diversified customer base, with offices in the UK and Ireland, Australia, Singapore, India and North America.	2.3
FORM	USA	2015	Materials	Form Technologies is a global manufacturer of customized, small, highly-engineered metal components, with complex shapes and tight tolerances. The Company has over 6,000 employees with 23 manufacturing facilities in 16 countries.	2.2
Top 10 largest direct investments					



# Summary of unfunded commitments

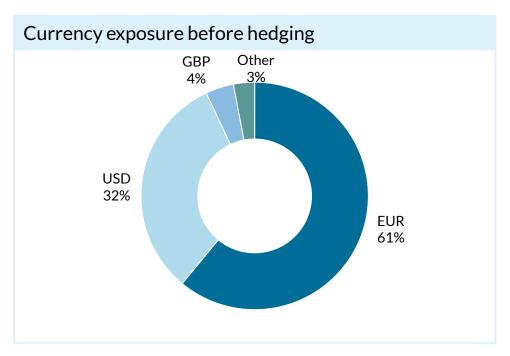
	Unfunded commitments (EUR million)
Partners Group Direct Mezzanine 2011 Program	2.2
Partners Group Direct Equity 2012 Program	14.8
Partners Group Direct Equity 2016 Program <sup>1</sup>	4.5
Partners Group Direct Equity 2019 Program	51.3
Single line directs	25.3
Total PG direct unfunded commitments	98.1
Third party funds	23.0
Total unfunded commitments	121.1



- Total unfunded commitments of EUR 121.1 million (11.2% of NAV), of which EUR 76.6 million are considered "active" commitments
- Balance of unfunded commitments includes EUR 23.0 million to third party funds and EUR 21.5 million to Partners Group direct programs which have completed their investment period



# Currency hedging and foreign exchange impact on Princess' NAV





#### Currency hedging strategy

- Princess applies a hedging strategy to help reduce the impact fluctuating foreign exchange rates have on performance
- Princess currently uses a hedging strategy utilizing instruments including options and forward contracts aimed at limiting negative effects, primarily from currency movements between the US dollar and the Euro



#### Contacts

George Crowe, Investor Relations

Email: princess@partnersgroup.com

Trading Information (Euro Quote)

Listing: London Stock Exchange

Ticker: PEY

ISIN: GG00B28C2R28

SEDOL: B28C2R2
Bloomberg: PEY LN

Reuters: PEY.L

Trading Information (Sterling Quote)

Listing: London Stock Exchange

Ticker: PEYS

ISIN: GG00B28C2R28

SEDOL: BF012D4
Bloomberg: PEYS LN
Reuters: PEYS.L

**Princess Private Equity** 

Tudor House,

PO Box 477

St. Peter Port, Guernsey

Channel Islands

T: +44 1481 711 690

www.princess-privateequity.net

princess@partnersgroup.com



#### Disclaimer

This material has been prepared solely for purposes of illustration and discussion. Under no circumstances should the information contained herein be used or considered as an offer to sell, or solicitation of an offer to buy any security. Any security offering is subject to certain investor eligibility criteria as detailed in the applicable offering documents. The information contained herein is confidential and may not be reproduced or circulated in whole or in part. The information is in summary form for convenience of presentation, it is not complete and it should not be relied upon as such.

Any interests referenced herein have not been and will not be approved or disapproved by the U.S. Securities and Exchange Commission or by the securities regulatory authority of any U.S. state or any other relevant jurisdiction, and no other authority or commission has passed upon the accuracy or adequacy of this presentation. Any representation to the contrary is a criminal offense. All information, including performance information, has been prepared in good faith; however, Partners Group makes no representation or warranty express or implied, as to the accuracy or completeness of the information, and nothing herein shall be relied upon as a promise or representation as to past or future performance. This material may include information that is based, in part or in full, on hypothetical assumptions, models and/or other analysis of Partners Group (which may not necessarily be described herein), no representation or warranty is made as to the reasonableness of any such assumptions, models or analysis. Any charts which represent the composition of a portfolio of private markets investments serve as guidance only and are not intended to be an assurance of the actual allocation of private markets investments. The information set forth herein was gathered from various sources which Partners Group believes, but does not guarantee, to be reliable. Unless stated otherwise, any opinions expressed herein are current as of the date hereof and are subject to change at any time. All sources which have not been otherwise credited have derived from Partners Group.

No representation is being made that any account or fund will or is likely to achieve profits or losses similar to the results being portrayed herein. The gross annual rate of returns represents the compound annual rate of return ("IRR") before management fees, organizational expenses and the general partner's allocation of profit, but in some instances (where indicated), net of the underlying general partner's fees and expenses. The net annual rate of return represents the IRR after management fees, organizational expenses and the general partner's allocation of profit. Actual realized returns on unrealized investments will depend on, among other factors, future operating results, the value of the assets, market conditions at the time of disposition, any related transaction costs, and the timing and manner of sale, all of which may differ from the assumptions and circumstances on which the valuations used in the performance data contained herein are based. Accordingly, the actual realized returns on these unrealized investments may differ materially from the returns indicated herein. Nothing contained herein should be deemed to be a prediction or projection of future performance of any investment.

Certain information contained in this presentation constitutes "forward-looking statements," which can be identified by the use of forward-looking terminology such as "may", "will", "should", "expect", "anticipate", "target", "project", "estimate", "intend", "continue" or "believe" or the negatives thereof or other variations thereon or comparable terminology. Due to various risks and uncertainties, actual events or results or the actual performance of any investment may differ materially from those reflected or contemplated in such forward-looking statements.

Material notes to investors based in Australia Where product is available for acquisition: The information provided in this [document] is provided by Partners Group Private Markets (Australia) Pty Limited ACN 624 981 282 AFSL 509285 (PGA). The information contained in this [document] is not financial product advice and does not take into account your objectives, financial situation or needs. You should consider how appropriate the information is having regard to your objectives, financial situation and needs. You should consider the [document] for the [Fund], and consider talking to a financial adviser before making a decision to invest in, or continuing to hold, interests in the [Fund]. Interests in the [Fund] are issued by [the General Partner]. Please approach your Client Solutions representative for the [document] for the [Fund]. Where product is not available for acquisition: The information provided in this [document] is provided by Partners Group Private Markets (Australia) Pty Limited ACN 624 981 282 AFSL 509285 (PGA). The information contained in this [document] is not financial product advice and does not take into account your objectives, financial situation or needs. You should consider how appropriate the information is having regard to your objectives, financial situation and needs. Interests in the [Fund] will be issued by [the General Partner]. You should consider the [document] for the [Fund] which will be made available when the [Fund] is released, and consider talking to a financial adviser before making a decision to invest in interests in the [Fund].

Material notes to investors based in Brazil This document has been prepared exclusively for the purpose of providing information, and it is not to be considered as an offer for the sale of any security. The securities may not be offered, sold, redeemed or transferred in Brazil, as any public offering or distribution of securities in Brazil is not legal without prior registration with CVM. Persons wishing to offer or acquire securities in Brazil should consult their own counsel as to the applicability of the registration requirement or any exemption therefrom.



#### Disclaimer

Material notes to investors based in Canada This material is presented to investors on behalf of Partners Group AG. Statements herein do not necessarily pertain to Partners Group (USA) Inc., an affiliate of Partners Group AG. Partners Group (USA) Inc. is registered as an exempt market dealer and portfolio manager under the securities laws of each of the Provinces of Canada. For information specifically regarding Partners Group (USA) Inc., please contact us.

Material notes to investors based in the People's Republic of China This material is presented to investors by Partners Group (Shanghai) Co., Ltd. on behalf of Partners AG. Partners Group (Shanghai) Co., Ltd is not representing any other entity. Any products referenced herein have not been submitted to or approved/verified by or registered with the China Securities Regulatory Commission or other relevant governmental authorities in the PRC. Such products may not be offered, sold or delivered or available for reoffering, resale or redelivery directly or indirectly to any person in the PRC, other than in full compliance with the relevant laws and regulations of the PRC. PRC investors are responsible for obtaining all relevant government regulatory approvals/licenses, verifications and/or registrations.

Material notes to investors based in the Dubai International Financial Centre Partners Group Advisors (DIFC) Ltd. is regulated by the DFSA. This material relates to a financial product which is not subject to any form of regulation or approval by the Dubai Financial Services Authority ("DFSA"). The DFSA has no responsibility for reviewing or verifying any prospectus or other documents in connection with this financial product. Accordingly, the DFSA has not approved this document or any other associated documents nor taken any steps to verify the information set out in this document, and has no responsibility for it. The financial product to which this document relates may be illiquid and/or subject to restrictions on its resale. Prospective purchasers should conduct their own due diligence on the financial product. If you do not understand the contents of this document you should consult an authorized financial adviser. This material and related financial products or services are only available to Professional Clients, as defined by the DFSA.

Material notes to investors based in Hong Kong The contents of this document have not been reviewed by any regulatory authority in Hong Kong. If you are in any doubt about any of the contents of this document, you should obtain independent professional advice. The shares / units of the collective investment scheme(s) mentioned may not be offered or sold by means of any document in Hong Kong other than (a) to "professional investors" as defined in the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) (the "SFO") and any rules made under the SFO; or (b) in other circumstances which do not result in the document being a "prospectus" as defined in the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong) (the "CO") or which do not constitute an offer to the public within the meaning of the CO. The shares / units of the collective investment scheme(s) mentioned in this document are or are intended to be disposed of only to persons outside Hong Kong or only to "professional investors" as defined in the SFO and any rules made under the SFO. The content of this material is directed at "professional investors" as defined in the SFO and any rules made under the SFO, only. Therefore, neither the information made available in this document shall be construed as a distribution in or from Hong Kong to any person other than "professional investors" as defined in the SFO and any rules made under the SFO.

Material notes to investors based in Italy This information material is presented to investors by Partners Group (Luxembourg) S.A., Milan Branch, a branch enrolled in a dedicated section of the Bank of Italy's Register (registration number 11). Partners Group (Luxembourg) S.A., Milan Branch is a branch of Partners Group (Luxembourg) S.A., an AIFM duly licensed by the Commission de Surveillance du Secteur Financier (CSSF). This document has been prepared exclusively for the purpose of providing information, and it is not to be considered as an offer for the sale of any security. Pursuant to this document, the interests may not be offered and a circular, advertisement or other document or offering material relating to such interests, may not be published, distributed or made available in the Republic of Italy or to any Italian resident investor in circumstances which would be in breach of relevant laws and regulation.

Material notes to investors based in Japan The registration number for Partners Group Japan Kabushiki Kaisha in Japan is Kanto Local Finance Bureau No. 3099. (Financial Instruments business). Partners Group Japan Kabushiki Kaisha is a member of the Type II Financial Instruments Firms Association. The Financial Instruments Mediation Assistance Center ("FINMAC") is the appropriate financial arbitrator for any complaints or disputes regarding the firm's Type II Financial Instruments Business. (FINMAC phone +81 3 3667 8009 Fax +81 3 3669 9833)

Material notes to investors based in Korea This document has been prepared exclusively for the purpose of providing information, and it is not to be considered as an offer for the sale of any security. The securities may not be offered, sold, redeemed or transferred in Korea, as any public offering or distribution of securities in Korea is not legal without prior registration with the Korean Financial Services Commission. Please note that Partners Group Singapore Pte. Ltd., Korea Branch is not a licensed entity in Korea.



#### Disclaimer

Material notes to investors based in Singapore Partners Group (Singapore) Pte. Ltd.holds a Capital Markets Services Licence (Fund Management) of the Monetary Authority of Singapore (MAS), Licence No. CMS1000493-1. The collective investment scheme(s) mentioned in this document is/are not authorised or recognised by the Monetary Authority of Singapore (MAS) and units in the scheme(s) are not allowed to be offered to the retail public. The content of this document is directed solely at persons who are "institutional investors" as defined in section 4A of the Securities and Futures Act, Chapter 289 of Singapore (the "SFA"), or "relevant persons" as defined in section 305(5) of the SFA.

Material notes to investors in Sweden This marketing material has not and will not be registered with or approved by Finansinspektionen (the Swedish Financial Supervisory Authority). Accordingly, this marketing material may not be made available, nor may the interests offered hereunder be marketed and offered for sale in Sweden, other than under circumstances which are deemed not constitute an offer to the public in Sweden under the Swedish Financial Instruments Trading Act (1991:980) or the Swedish Investment Funds Act (2004:46).

Material notes to investors based in Switzerland The information in this document is to be considered promotion. The collective investment schemes mentioned have not been licensed by the Swiss Financial Market Supervisory Authority (the "FINMA") for distribution to non-qualified investors pursuant to Article 120 para. 1 to 3 of the Swiss Federal Act on Collective Investment Schemes of 23 June 2006, as amended ("CISA"). The paying agent in Switzerland for the collective investment scheme is Credit Suisse (Switzerland) Ltd. (Mailing address: Credit Suisse (Switzerland) Ltd., Paradeplatz 8, CH-8001 Zurich) and the representative is Partners Group AG (Mailing address: Partners Group AG, Zugerstrasse 57, 6341 Baar, Switzerland). The Prospectus, Articles of Association and further information documentation, such as the annual and half-yearly reports as well as the information on the historical performance (if any) may be obtained free of charge at the registered office of Partners Group AG.

Material notes to investors based in the United Kingdom The products outlined in this communication are controlled investments for the purposes of the financial promotion restriction under section 21 of the Financial Services and Markets Act 2000 ("FSMA") and are unregulated collective investment schemes for the purposes of section 238 of FSMA. This communication is exempt from the general restriction under sections 21 and 238 of FSMA on the communication of invitations or inducements to engage in investment activity on the grounds that it is made only to or directed only at persons to whom it may lawfully be distributed.

Material notes to investors based in the United States of America Any interests referenced herein may not be sold, transferred or resold (i) except as permitted under the constituent documents of that fund and (ii) in accordance with applicable securities laws, including the US Securities Act of 1933, as amended, and the US Investment Company Act of 1940, as amended. This presentation may relate to investments managed by any of the following: (i) Partners Group AG, which is not registered with the SEC as an investment adviser pursuant to the US Investment Advisers Act of 1940, as amended (the "Advisers Act"); (ii) Partners Group (USA), Inc., which is registered as an investment adviser pursuant to the Advisers Act or (iii) another Partners Group advisory affiliate. Please contact us for more information regarding how specific assets may be managed within the Partners Group enterprise. The information provided herein by Partners Group and its affiliates (the "Provider") is not intended to be, and should not be regarded as, "investment advice" or a "recommendation" within the meaning of 29 C.F.R. § 2510.3-21. All of the information provided herein is intended to be responsive to requests made by the requesting party (the "Client") in order to facilitate the Client's independent decision making process regarding whether to engage the Provider. The information provided herein is solely in response to the informational requests made by the Client herein and is not intended to constitute advice with respect to whether the Provider should be engaged to provide the services requested. The informational requests made by the Client herein and is not intended to constitute advice with respect to whether the Provider should be engaged to provide the services requested. The information provided herein is intended to be used solely by the Client in considering the services described herein and may not be used for any other reason, personal or otherwise. The Provider has not expressed any opinion on whether the requests are a

